

Attachment 1

To: CCPA Purchasing Partners, L.P.
Board of Directors

From: Kena Norris, Executive Director

Re: Minutes of Monday, January 12, 2015, CCPAPP Board of Directors Meeting



Members Present

Aleta Clark, MD
Virginia DePaul, MD
Alison Gehle, MD
Timothy Geleske, MD
Mary Hall, MD
Diane Holmes, MD
Valerie Kimball, MD
Daniel Lum, MD
Guy Randolph, MD
Sheri Ross, MD
Michael Siegel, MD
Rebecca Unger, MD

Members Absent

Dov Shapiro, MD
Susan Sirota, MD

Others Present

Kena Norris
LaVonna Swilley

1. Call to order

Diane Holmes, MD

The Children's Community Physicians Association Purchasing Partners Board of Directors Meeting was held on Monday, January 12, 2015 at McCormick and Schmick's, Skokie, IL. Dr. Diane Holmes, President, called the meeting to order at 7:37p.m.

Motion 1: To approve the minutes from the November 10, 2014 Board meeting (Attachment 1). The motion was made, seconded, and unanimously approved.

2. Report from the Treasurer

Michael Siegel, MD

The GPO membership numbers increased by 427 members in the month of December, because of the signing of DuPage Medical Group. The budget for 2015 was reviewed and the estimated growth for Merck and Sanofi were kept at a conservative amount for income. The discussion also included the reason why the increased legal expenses are proposed for 2015 in anticipation of restructuring the GPO. Expenses are higher in the personnel than budgeted at year end because of the salary for the Executive Director was split between the GPO and CCPA.

A. *Motion 2: To approve Treasurer's Report for YTD Financial Statement as of 12/31/2014 (Attachment 2). The motion was made, seconded, and unanimously approved.*

B. *Motion 3: To approve CCPA Purchasing Partners proposed 2015 budget (Attachment 2). The motion was made, seconded, and unanimously approved.*

4. Report from Executive Director

Kena Norris

A. Vendor Contract Updates

i. CCPA Annual Survey Results (*Attachment 3*)

Ms. Norris reviewed the summarized results of CCPA Purchasing Partners 2014 Annual Survey. Overall, members were very happy with our services as 79% would recommend the GPO to other practices, which was up 10% from last year.

Action: Ms. Norris requested vendor recommendations from Board members that they believe could benefit the CCPA PP members.

ii. Agreement with Pfizer for Trumenba

CCPA PP staff met with Pfizer about creating a contract agreement with their new vaccine was approved by the FDA on 10/29/14 for Meningococcal Meningitis B Trumenba. Ms. Norris mentioned that she spoke with the Pfizer team about creating a contract for Prevnar and was told that Prevnar is currently not being offered to any GPOs. The contract offered to CCPA PP by Pfizer is for Trumenba. The CCPA PP staff and Rob McCann reviewed and approved of the contract.

A. *Motion 2: To approve Pfizer for Trumenba agreement.*
The motion was made, seconded, and unanimously approved.

iii. Cedar Rapids PHO

Cedar Rapids PHO is a group based in Iowa and was not happy with their current Premier sponsor, HEC, and wanted to switch to CCPA Purchasing Partners after a recommendation from Rob McCann. Premier does not ordinarily encourage switching sponsors, but this was an extreme circumstance. CCPA PP wanted to sign this practice, but was not already registered in Iowa. This may have been confusing to Cedar Rapids PHO who wanted to move quickly so they chose IPC as the new sponsor, but CCPAPP is working with IPC to transition them onto our contract.

Rob McCann has previously mentioned reconstructing CCPA PP so that the organization does not have to register in different states. This will be discussed in depth at the next board meeting as the focus will primarily be on CCPA PP business.

iv. DuPage Medical Group

Ms. Norris reported that DuPage Medical Group, which has 425 physicians, was signed to the CCPA Purchasing Partners by Mr. Patel in December 2014. This is the reason why there was a huge membership increase in December.

5. Adjournment

Diane Holmes, MD

The CCPA Board of Directors meeting was adjourned at 8:08 pm.