

# Attachment 1



To: Children's Community Physicians Association Purchasing Partners, L.P.  
Board of Directors

From: Kena Norris, Executive Director

Re: Minutes of Monday, November 9, 2015, CCPAPP Board of Directors Meeting

## **Members Present**

Douglas Ashley, MD  
Virginia DePaul, MD  
Alison Gehle, MD  
Timothy Geleske, MD  
Mary Hall, MD  
Valerie Kimball, MD  
Ushma Patel, MD  
Michael Siegel, MD  
Susan Sirota, MD  
Rebecca Unger, MD  
Dov Shapiro, MD

## **Members Absent**

Guy Randolph, MD  
Sheri Ross, MD

## **Others Present**

Kena Norris  
Armetris Forman

### **1. Call to order**

**Dov Shapiro, MD**

The Children's Community Physicians Association Purchasing Partners Board of Directors Meeting was held on Monday, November 9, 2015 at McCormick and Schmick's, Skokie, IL. Dr. Dov Shapiro, President, called the meeting to order at 6:38 p.m.

- A. *Motion 1: To approve the minutes from the September 21, 2015 Board meeting (Attachment 1).* The motion was made, seconded, and unanimously approved.

### **2. Report from the Treasurer**

**Michael Siegel, MD**

The financial statements for September 2015 were reviewed by Dr. Siegel. It was stated that the GPO is on target with the expected balance of \$1.7 million with an additional check still expected from Sanofi Pasteur. The GPO's legal expenses will be a bit more due to the restructuring, but salary and benefit expenses are right on target.

- A. *Motion 2: To approve Treasurer's Report for YTD Financial Statement as of 9/30/2015 (Attachment 2).* The motion was made, seconded, and unanimously approved.

### 3. Report from Executive Director

Kena Norris, MJ, FACHE

- i. Restructuring GPO memo (Attachment 3)

Ms. Norris presented the restructure memo, ballot and corresponding FAQ, which was also reviewed by Rob McCann, Esq. The question was asked if signatures would be required from each physician member or as a practice. Ms. Norris explained that proxy voting is allowed so a partner may cast a vote for all of the physician interests in that practice, which will help to achieve the required super majority vote for restructure.

- ii. CCPAPP Prospectus

Ms. Norris explained the prospectus and asked that each physician present review their bio, make any necessary corrections or additions and sign the prospectus.

- iii. Lurie meeting – Town & Country Pediatrics purchasing

Ms. Norris and Mr. Patel (National Sales Manager, GPO) met with LCH on October 29, 2015. The purpose of the meeting was to encourage the hospital to let T&C continue their membership with the GPO for several reasons. The first being the GPO receives better pricing on vaccines (and possibly medical supplies) than the hospital. Also, allowing T&C to continue their current ordering practices through the GPO would help the ordering and delivery process, which LCH is currently not prepared to handle. In addition, Ms. Norris stressed that there is a relationship between LCH and CCPA's community physicians which should also be considered before removing T&C from purchasing through our GPO.

Dr. Shapiro spoke with Lurie Children's CEO Pat Magoon, and he expressed that he didn't understand why Lurie staff were trying to do the job of the GPO. Mr. Magoon assured Dr. Shapiro that he was unaware of this and that those present in the meeting were probably not well informed on CCPA's GPO and the relationship its members have with the hospital.

**Action:** Ms. Norris will meet with Jill Keats to further discuss the relationship between the hospital and the GPO and how they should move forward with T&C.

- iv. Member Relations position

Katrina Ilagan moved to CSF for a management position, which left the Member Relations Specialist vacant. Armetris Forman, who held the position of Senior Administrative Assistant, interviewed for and was promoted to the Member Relations Specialist position effective November 1, 2015. This now leaves the Senior Administrative Assistant position open.

- v. Time for a Checkup – November 19<sup>th</sup> at Café la Cave (Attachment 4)

Ms. Norris reminded the board of directors about the GPO's annual seminar "Time for a Check-up", November 19, 2015. She also addressed the board concerns regarding one of the speakers, Steven Harris, whose topic will be "The Role of Physicians and Medical Group Administrators in a World of Consolidation." Mr. Harris will not be promoting selling practices, but will cover the consequences physicians are faced with when they consider selling and provide other alternatives.

**4. Adjournment**

**Dov Shapiro, MD**

The CCPA Board of Directors meeting was adjourned at 7:07 pm.